

Message Text

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PAGE 01 STATE 016029
ORIGIN AF-10

INFO OCT-01 EUR-12 ISO-00 COME-00 AID-05 INT-05 EB-08
SOE-02 CEA-01 CIAE-00 DODE-00 DOE-11 H-01 INR-07
L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-06 OES-07
SP-02 SS-15 STR-06 TRSE-00 ACDA-12 /125 R

DRAFTED BY AF/W-RJKOTT:DFF
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USDOC/BIC/MEPD- JRANDOLPH (SUBS)
AID/RDP- TMOSER (SUBS)
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R 201551Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS
INFO AMEMBASSY WARSAW
AMEMBASSY BONN
AMCONSUL IBADAN
AMCONSUL KADUNA

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E.O. 11652: N/A

TAGS: EAID, BENC, EMIN, ENRG, NI

SUBJECT: COAL SECTOR PROBLEMS

REF: LAGOS 240

1. USDOC/AID/STATE OFFICERS MET JANUARY 17 TO DISCUSS REPLY
TO REFTEL. IT WAS DECIDED AT OUTSET THAT POSITION OF GM
FOR NCC SHOULD NOT RPT NOT BE FILLED BY USG RECRUITED
AMERICAN AS THIS WOULD BE TOO POLITICALLY SENSITIVE. IN-
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STEAD, AMERICAN COULD BE RECRUITED AS CONSULTANT TO NCC
AND IN THIS REGARD WE OFFER FOLLOWING POSSIBLE ALTERNATIVES:

A) WE WILLING CONSIDER 661 MISSION IF EMBASSY BELIEVES
THERE IS LIKELIHOOD FOR FOLLOW ON REIMBURSABLE SERVICES.
FROM DISMAL NCC PICTURE PAINTED BY REFTEL THERE APPEARS
TO BE NEED FOR BOTH A 661 STUDY MISSION AND EVENTUAL 607

SALE OF SERVICES TO NCC. SUCH SERVICES COULD INCLUDE BUT ARE NOT LIMITED TO US TRAINING FOR NCC MANAGERIAL AND TECHNICAL PERSONNEL AT COAL INDUSTRY FACILITIES SPECIALIZING IN BOTH UNDERGROUND AND OPEN CAST (SURFACE STRIP) MINING. WE WOULD ALSO UNDERTAKE PERSONNEL RECRUITMENT EFFORTS IF SO DESIRED.

B) IF NCC REJECTS FOREGOING (AS EMBASSY INDICATES IT MAY FOR REASONS OF LEAD TIME AND EXPENSE) WE SUGGEST NCC SEND ONE OR MORE OF ITS PROMISING MANAGERIAL STAFF TO US FOR OBSERVATION OF US COAL MINING OPERATIONS (AT NCC EXPENSE). USG WOULD SIMULTANEOUSLY ATTEMPT RECRUIT RETIRED COAL EXECUTIVE, THROUGH INTERNATIONAL EXECUTIVE SERVICE CORPS OR OTHER INSTITUTIONS, WILLING TO SPEND BETWEEN 2-4 MONTHS IN NIGERIA AS ADVISOR TO NCC AT MINIMAL COST TO NCC. THIS PERSON COULD JOIN NCC OFFICIAL(S) WHO ARRIVE IN US FOR OBSERVATION/DISCUSSIONS WITH US COAL COMPANIES AND THEY COULD RETURN TOGETHER TO NIGERIA.

C) INITIAL CONTACTS WITH US FIRMS WHICH ARE INTERESTED IN NIGERIA, SUCH AS DRAVO AND BECHTEL, REVEAL INTEREST ON PART OF AMERICAN INDUSTRY TO ASSIST NCC AT MANAGERIAL LEVEL ON TOPPING OFF BASIS. NO DOUBT THIS ASSISTANCE COULD BE EXPANDED TO ENCOMPASS TECHNICAL LEVEL THROUGH INDUSTRY TRAINING PROGRAMS BUT OBVIOUSLY AT COST TO NCC.

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2. SUGGEST EMBASSY CAREFULLY WEIGH OPTIONS AND PROVIDE DEPARTMENT WITH INITIAL REACTION BEFORE NEXT DISCUSSIONS WITH NCC IN EARLY FEBRUARY. WE CAN THEN PROCEED WITH PLANNING IN ORDER TO SAVE TIME AND EFFORT ON THOSE OPTIONS UNACCEPTABLE TO EMBASSY. CHRISTOPHER

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Disposition Case Number: n/a
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Disposition Date: 20 Mar 2014
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Disposition Reason:
Disposition Remarks:
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